



For immediate release

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**Krisam Group and Global Events Partners Announce
New Vice President of Sales for Northern California**

*Meetings and hotel industry veteran Jonathan Young to lead sales efforts for
Krisam Group and Global Events Partners **Second** West Coast office...*

Washington, DC – December 22, 2011 – Jonathan Young, a veteran of more than 10 years in the hotel and meetings industry, has joined the Krisam Group and Global Events Partners (GEP) as Vice President of Sales in their second West Coast office. [Krisam Group](#) (Krisam) is the top national sales company representing over 250 independent and unique Member hotels and [GEP](#) is a leading partnership of destination management companies (DMCs) worldwide.

Young brings over a decade of industry experience to Krisam and GEP. His career has focused primarily on The Venetian & The Palazzo Resort Hotel Casinos, Las Vegas, NV, most recently as director of national accounts based in San Francisco. In his new role at Krisam and GEP, Young will develop new business in the West Coast market while continuing to cultivate his strong existing relationships in northern California and the Pacific Northwest.

“We are most pleased to welcome Jonathan to our team,” said Jim Schultenover, President of Krisam and GEP. “He knows the needs of the industry well through his outstanding work in selling the The Venetian & The Palazzo, a Krisam Member property. He will be a tremendous asset in serving the needs of the meeting professionals in the competitive West Coast/Northern California area.”

“It’s great to be a part of the Krisam and GEP organizations,” said Young. “I have worked with Krisam and GEP for a number of years and know what fine companies they are, representing the best players in the meetings industry including some of the most unique properties for events of all types. I’m really looking forward to this new opportunity and to expand Krisam and GEP’s presence even further in the important West Coast market.”

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About Jonathan Young

Young began his career as a Sales Manager with The Venetian Resort Hotel Casino, Las Vegas, NV, in 1999. By 2002 he was named Sales Manager of the Year, having achieved more than 140% of his annual goal. In 2003, he was promoted to National Sales Manager, and in 2004 to Director of Sales collaboratively overseeing a staff of 20 sales people. During this time he consistently exceeded sales goals for the world's largest convention complex. In 2009 he became Director of National Accounts, The Venetian & The Palazzo Resort Hotel Casinos, Las Vegas, a regional position based in San Francisco to sell, book and maintain a west coast account base which included many of the nation's top high-tech companies.

Active in industry associations, Young has served as the Director of Finance for the Green Meetings Industry Council, Northern California Chapter. His memberships include Meeting Planner International, Northern California Chapter; Meeting Planner International, Washington State Chapter; and Las Vegas Hospitality Association.

He is a graduate in Hotel Administration from the University of Nevada, Las Vegas.

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About Krisam Group (Krisam) & Global Events Partners (GEP)

Krisam Group & Global Events Partners provides meeting professionals with more four- and five-star hotel options, the best DMC s around the world, and the most resourceful national sales force.

For 36 years we have built our reputation on being a long-term partner to our clients. Our team has the deepest industry knowledge, negotiating expertise, and a relentless commitment to making sure your meeting is a success.

Our dedicated professionals are authorized representatives for over 250 distinctive member hotels and 65 hand-picked DMCs covering 92 destinations worldwide. No other company offers meeting professionals this breadth of options or depth of service.

For more information on Krisam, please visit www.krisam.com and GEP please visit www.globaleventspartners.com.

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